

Wes-Tech

Celebrating 30 Years: 1976-2006

***Factory
Automation***



Solutions



The Odd Ball Proposition

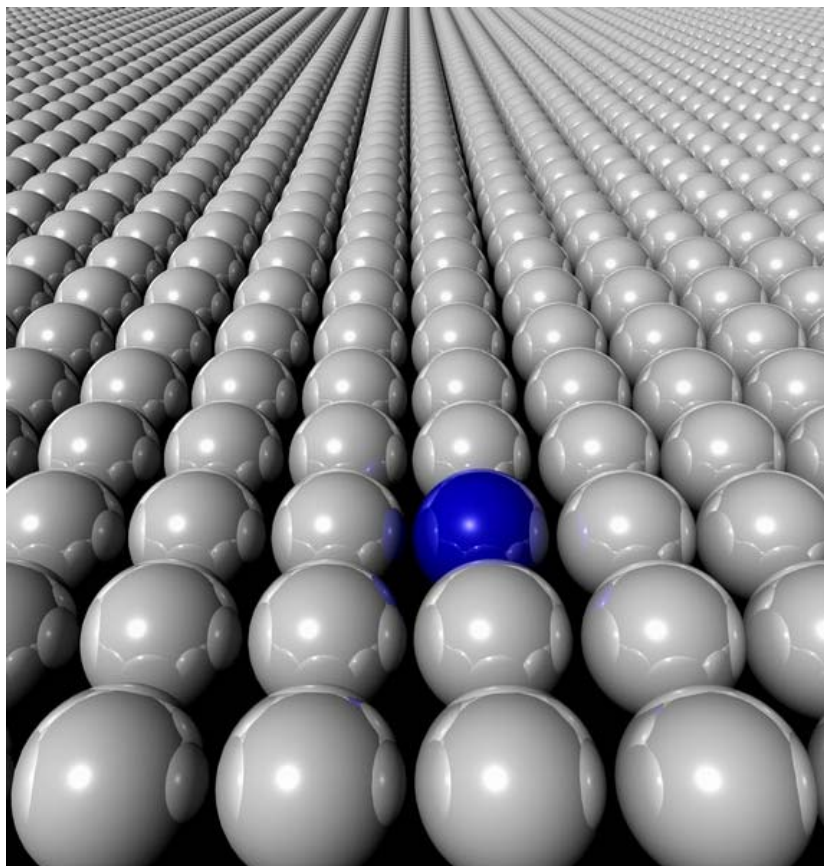
In an industry where almost every company associates itself with the word “Automation,” we are the odd ball

Perhaps because we are known as both an integrator and an OEM technology company. Or, because we have implemented hundreds of successful projects in both Assembly & Test and Manufacturing factory applications. Or, it could also be that we have a demonstrated track record in innovation, yet we are always learning

The truth is that our proposition goes beyond all that. It is really about **value**

And yes, our colors are different because of:

- Leadership
- Technology
- Commitment and Values
- Dependability
- A Great Team
- And, of course, **results**



Factory Automation Solutions **...are about creating value in manufacturing**

Our value creating approach is to improve productivity and operational performance while achieving optimal asset deployment

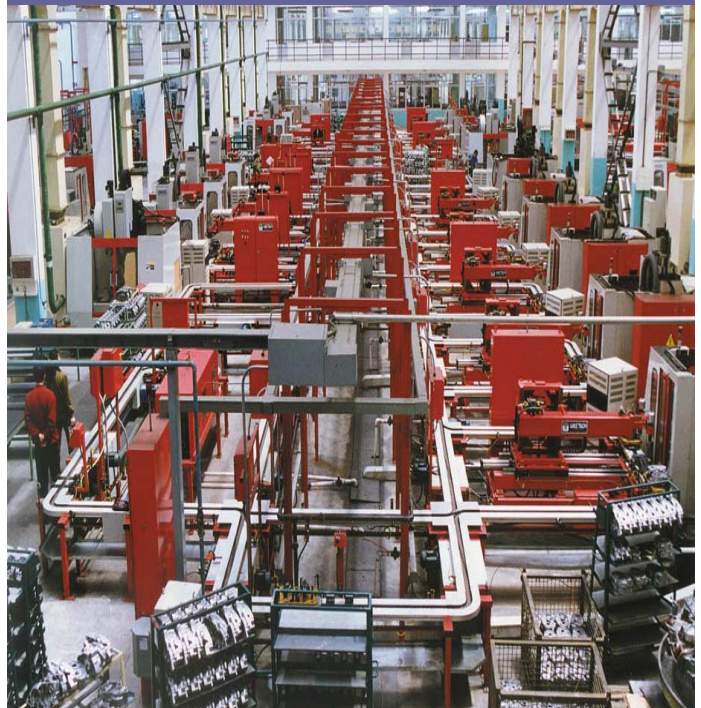
The goals of our automated solutions are to **minimize** the total manufacturing cost over the product life cycle and to **maximize** the return on invested capital

To achieve these goals Wes-Tech brings to bear experience, expertise, best practices, and technology

Our integrated professional team develops and implements the **right solution** for each manufacturing conversion process



- ◆ Total Life Cycle Cost
- ◆ Return of Invested Capital



Leadership **...during times of a changing marketplace**



Your customers are asking you for new products in record time-to-market and with strict production and compliance requirements

You need an integrated automation solution that will get you there

Time and Risk relate to Money

Do you know where the traps are?

Leadership is about getting our customers from the present manufacturing state to the future state in record time while managing their project and supply chain risk:

That is our definition of a **total solution**

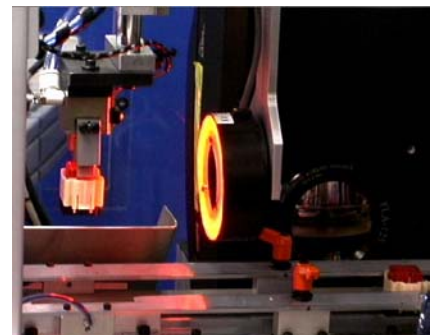


Technology ...to create your competitive edge



At Wes-Tech we **know how** to create a competitive advantage for our customers. We do this by leveraging our technology and products designed for *Agile Manufacturing* to meet their **current and evolving needs** through:

- Flexibility
- Modularity
- Asset Redeployment



Commitment and Values ...that lead to success

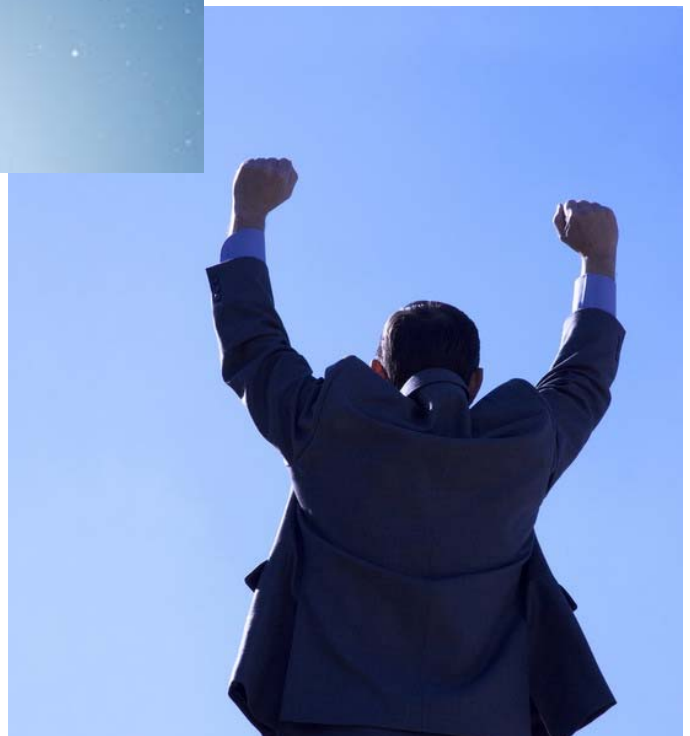
We are **committed** to assisting all our customers' internal and external customers **succeed** in achieving their goals in:

- Plant Productivity
- Process Capability
- Total Quality
- Capital Deployment



We view our customers as **partners** with whom we share trust and to whom we pledge our core **values** in all aspects of our business and professional behavior:

- Integrity
- Innovation
- Performance
- Teamwork



Dependability **...from a company you can rely on**

Wes-Tech has been designing, building and delivering factory automation solutions like clockwork for 30 years



Chicago
US

Detroit
US

Monterey
Mexico

Shanghai
China

Our philosophy about dependability is simple:

We deliver

what we promised,
how we promised it,
and when we
promised it



Sales Offices

Wilmington NC
Atlanta GA
Raleigh NC
Sao Paulo Brazil
Roitham Austria

We have been expanding our services and support capabilities to assist our customers on a **global** basis

Our Team ...to design your competitive advantage



Our human resources and talent is the **best** in the industry. We have earned our bragging rights the old fashioned way: by delivering the best value in **totally integrated automation solutions**



Our team will guide you through:

- Concept Development
- Process Design
- Specifications Development
- Engineering
 - Applications
 - Mechanical
 - Electrical
- Lean Manufacturing Transformation
- Project Management
- Implementation
- Service & Support
- Retooling and Refurbishments



Results ...that impact the bottom line

We bring what our customers expect from their partner: **Impact** in their ability to create more **value** in manufacturing with their customers through the development and implementation of innovative automation solutions



We help our customers **propel** their business to the next level of manufacturing **performance**

Integrated Automation Systems

- ❑ Assembly/Test Systems
- ❑ Manufacturing Systems

Technologies And Products

- ❑ Conveyors
- ❑ Gantries
- ❑ Machine Loaders
- ❑ Lean Cells
- ❑ Robot Integration

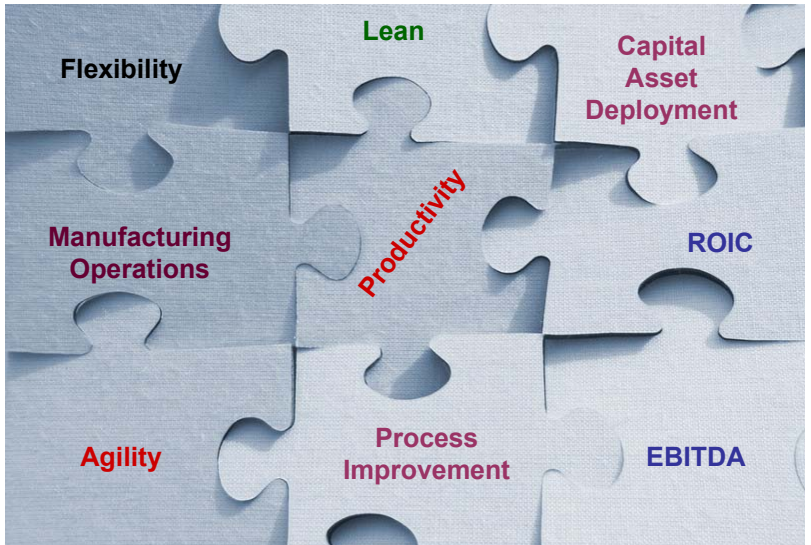
Build To Spec Capabilities

Consulting Services

- ❑ Lean Manufacturing
- ❑ Mechanical Engineering
- ❑ Controls Engineering
- ❑ Project Management

Service & Support

- ❑ Training
- ❑ Maintenance
- ❑ Retooling and Refurbishing



Solutions: Piecing Together The Puzzle



By the way, who said that the odd ball cannot be altogether different?

